

CUSTOMER CASE STUDY

Dundas & Wilson



Customer Profile

Dundas & Wilson is a top 40 UK law firm with offices in London, Edinburgh and Glasgow. It is the largest Law firm in Scotland with over 600 employees. The firm services a wide range of clients, including major commercial companies and public sector organisations throughout the UK and abroad.

The firm relies on the Internet and it is used extensively for email, client extranets, researching clients and prospects, personal use and online legal research tools.

Although as an organisation it had not come face-to-face with malware, it recognised the importance of having a Web security solution in place that would give it 100% confidence its network and employees were protected.

The Challenge

Dundas & Wilson previously used Smartfilter for its Web filtering and MessageLabs for Web scanning.

“We were experiencing problems with our Web scanning solution and found we were having to bypass the solution to get access to various Websites on a regular basis,” comments Billy Kirkwood, Head of IT Shared Services at Dundas & Wilson.

A change to the licensing position of the Smartfilter product provided Dundas & Wilson with a perfect opportunity to re-assess its Web filtering security strategy and to research the market as a whole.

“Having our security in the cloud was certainly appealing,” comments John Craske, Head of Business IT at Dundas & Wilson. “Selecting a SaaS solution meant that we would have one less system to maintain whilst feeling confident that we were getting the best protection.”

Dundas & Wilson researched various products however found that ScanSafe ticked all the boxes. Dundas & Wilson purchased the solution through Vioptim, one of ScanSafe’s valued partners.

“More and more organisations are turning to SaaS Web security due to the ability to block all malware before it reaches your corporate network,” adds Kirkwood.

“If you can outsource a service then you can reduce the operational cost rather than owning and administering a solution. This is part of the reason cloud computing is so attractive.”

About Dundas & Wilson



Dundas & Wilson is a top 40 UK law firm with offices in London, Edinburgh and Glasgow.

Industry
Legal

Employees
600

Solution
Web Malware Scanning and Web Filtering

Results

- 24/7 real-time scanning and threat protection
- No perceivable latency
- Lower total cost of ownership
- Time savings in production of reports
- Reliable protection for workers

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The Solution

Dundas & Wilson launched the service in September, 2009 for 600 users. They are also on the beta version of ScanSafe's new Web Intelligence Reporting (WIRe) tool.

"We have found WIRe to provide the sort of flexibility and power that we need as an organisation and it was a key selling point in selecting ScanSafe," adds Craske. "It has certainly put ScanSafe at the leading edge of reporting and will cut down the amount of time we need to spend producing reports."

"We found the entire service simple to implement. We were originally concerned about the impact on the practice and whether or not it would affect the speed of network browsing however we have had no issues or performance drops. We were particularly impressed with the support team who are extremely helpful"

The Results

Dundas & Wilson is very satisfied with the ScanSafe service and would recommend it to other organisations.

"One of the main benefits of using ScanSafe is the reduced cost. It is much more cost effective than the combined cost of a Web scanning service and a separate Web filtering service," comments Craske.

"We have also found that one of the main advantages of using a SaaS Web security solution is that we don't need to have any hardware to maintain and update. We can set the policies and ScanSafe takes care of making sure that the service is provided."

About ScanSafe SaaS Solutions

ScanSafe is the pioneer and largest global provider of SaaS Web Security, ensuring a safe and productive Internet environment for businesses. ScanSafe solutions keep malware off corporate networks and allow businesses to control and secure the use of the Web. As a SaaS solution, ScanSafe eliminates the burden of purchasing and maintaining infrastructure in-house, significantly lowering the total cost of ownership. Powered by its proactive, multilayered Outbreak Intelligence™ threat detection technology, ScanSafe processes billions of Web requests each month for thousands of enterprise customers.

In 2009, the company was awarded "Best Content Security" solution by SC Magazine Europe for the third consecutive year.

For more information, visit www.scansafe.com